

# DEER

May 25, 2017 | 11 upvotes | by [MaxyRob](#)

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This is something I've learned only through reading posts. What book is this from as I would like to learn more about it.

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Archived from [theredarchive.com](http://theredarchive.com)

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## Comments

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drty\_pr • 28 points • 25 May, 2017 10:22 PM

If someone said:

*"u/MaxyRob, your such a fag for not knowing this"*

and you said:

**(Defend)** I've fuckin looked everywhere! **(Excuse)** I just can't find it. **(Explain)** Do you know how hard it is to find information in this sub? **(Rationalize)** Maybe if someone wrote a detailed post on it and it was archived in the sidebar, I would have to look like such a fag asking this shit.

sh0ckley • 6 points • 26 May, 2017 02:25 AM

Flawless

CasperTFG\_808 • 5 points • 25 May, 2017 11:04 PM

Be careful someone might think you are mansplaining. Oh I forgot this is our safe space. Jokes aside stellar explanation.

Clapboom • 3 points • 26 May, 2017 06:01 AM

Fucking perfection.

[deleted] • 1 point • 26 May, 2017 01:26 PM

now give a few non-DEER responses

BobbyPeru • 7 points • 25 May, 2017 09:17 PM

NMMNG, but it only talks about it briefly. Lots of great posts on it here.

Pretty basic, but very eye opening once you start analyzing how much you:

**D**efend **E**xplain **E**xcuse **R**ationalize

The side bar readings give other tools to avoid DEERING such as fogging, STFU, Agree and augment, amused mastery, pressure flip... Etc

mrpCamper • 1 point • 26 May, 2017 03:11 PM

It's been over a year since I read them and I often confuse the two. However, isn't some of that more from WISNIFG? Especially fogging.

innominating • 6 points • 25 May, 2017 08:49 PM

NMMNG talks directly about it.

[deleted] • 3 points • 25 May, 2017 09:32 PM

It's also known elsewhere as JADE

Justify - Argue - Defend - Explain