

Never be an "employee"

May 16, 2018 | 726 upvotes | by [Lendoran](#)

It's been a while since I made a post here but I'm one hundred percent sure most you will be interested in hearing this.

Quick background about me, if you've seen my posts before you'll know that I started a business at a young age and made myself financially independent since the age of seventeen. That said, I often have these strange moments where I sit and study a subject just to learn more about it. This is how I've become who I am today. Something interests me or something seems strange to me and I begin researching and studying it. Lets begin.

I started watching a TV show called Better Call Saul, the breaking bad prequel. It's essentially about the world of Lawyers and other criminal activities. It was this show that first brought my attention to the difference in position just by body language and clothing.

Please note that I'm condensing a full essay down into a simple reddit post. I had prepared image examples for this but I honestly can't be bothered posting them. I'll stick with explaining.

Essentially I have been studying the concept of status in the workplace. Why was it that certain people were often treated better than others? I'm not talking in terms of friendliness. Most of the time people will be at the very basic, kind with each other. However why was it that the nicer people are more often stepped upon or disregarded for interest.

I then came to the realisation that how you dress and how you present yourself i.e the employee mindset, is what defines the position you have. This may sound like something simple which everybody knows but it's much more heavy than people realise.

The Employee Mindset:

- You see yourself as an employee doing a job
- You rely on a single paycheck for income
- You see your bosses as people of higher status
- You need to work hard to follow in their footsteps
- You wait for instructions

The above is the employee mindset in my perspective. You should never **ever** be like that. I don't care what job you are doing, always be the opposite.

With this in mind, I sat down and thought about this. If my theory is actually sound then it should work flawlessly. I always test my concepts out before revealing them to others. I decided to apply for a high level job.

Keep in mind, I have **never** worked before. I have no CV/Resume. I had to make one on the spot and list zero experience. (The only thing I had in that section was the self employment work). I also listed a few programming languages in the skills section.

I then went ahead and applied to big companies. Law firms, business firms etc. I have never studied these subjects in my life. Within 3 days I received responses. All asking for interviews or on the odd case, a little puzzle to solve via email.

There was one that actually got my attention. Honestly, I would have taken this job if I genuinely had the time. It was a huge business firm in the city with their own massive building. It actually looked like one

of the big buildings in the TV shows.

I email back and forth with the recruitment lady who informs me of the process; a telephone interview then if successful, a live interview.

We set a date for the phone interview and I decided to do my research on the company.

They day came and the phone interview began. Skipping the unnecessary details, I got the job. The only problem was that I'm currently finishing my degree and they would like me to come full time. We scheduled something for next year.

So how the hell did I do it?

- The recruiter listed a youtube link in her email which I assume was the standard deal in all their professional works. The thing is, I actually clicked on the linked and went through their videos. I then went onto their website and studied every damn tab and section. There was even an events section for those interested in attending an event.
- During the interview, when talking about why I applied for the job I used the word "Selected" not "Applied". When you apply for something, you are pulling a string hoping that you get the thing. When you **select** something you choose it because you had so many others.

Example: "I applied for a car."

"I selected a car."

Selected implies that you have many options, this is what job recruiters are not used to. In their view, they have the power over you because they have the job and you often **need** the job. Saying that you selected their job erases that power.

- I told her that I would like to provide **value** to their business. I even went as far as to tell her that I signed up for a few of the events so that I can go and learn more. This completely surprised the woman. Again, recruiters are often used to your average person standing on tip toes hoping that they get the job. They are always interested in how much of a paycheck they will get and how long their hours will be. The word "Value" is never used. By using that, you will instantly separate yourself from everyone else.

At this point she had already told me that the job was perfect for me if I was willing to take it. She had completely skipped the live interview process.

Now even in a live interview, the same concepts still apply. All you need to do is speak to them on an equal level. Be realistic. If you come in there sucking their feet, it doesn't guarantee you a job, all you would have done is sucked some feet only to be rejected.

Being in my position, I have hired people before. I have my own employees and that is exactly how I treated the situation. I spoke to the recruiter in an Employer to Employer way. Not Employer to Employee.

Another thing I made certain to do was to speak to this woman by her first name. Again, most people you speak to on the phone or in an interview don't **expect** you to remember their name. To them it isn't important, they are there to interview **You**. Using their name hits them with reality. (I have often used this when talking to paypal/ebay workers. It makes them go the extra mile to help me.)

Example: "Hmm that's a very good question Sarah. I became interested in this subject since..."

^ That was an actual line I said to the recruiter on the phone. Reading that carefully does that look like a

desperate man hoping for a job acceptance?

Here is a mock Interview that shows the basic power concept. The guy is completely subjecting himself to the woman. He is essentially saying "Here is what I can do, please hire me." *He is trying to prove himself* https://www.youtube.com/watch?v=R_dxlajqA4s

When you get into the interview, you don't need to prove yourself. Assume you already have the job and be confident in that stride.

I hope this was beneficial to at least someone. If you would like to read my full study which goes into body language, High Status, High status seating and even NLP (neuro linguistic programming) just drop me a message.

Here is also a great article on high status seating that I believe everyone should read:

http://westsidetoastmasters.com/resources/book_of_body_language/chap17.html

Cheers

EDIT-----

A few of the groups I mentor have recommended that I create some sort of blog where everyone can come and read what I have to say. I decided to also share it here.

<https://absentmasculinity.com/>

It's a basic WordPress blog with no bullshit popups, course nonsense or motivational speeches. I give methods not motivation. You won't find tips on how to text girls so if that is your interest, the blog won't be for you.

I should also add that this blog is partly catered to the groups I mentor in which I teach them ways to be successful and stand out from the crowd. You may find my terminology there to be a little harsher than it is here on Reddit. You are also free to contact me over there if you have any direct inquiries.

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Comments

AutoModerator[M] [score hidden] 21 July, 2019 03:50 PM stickied comment

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I am a bot, and this action was performed automatically. Please contact the moderators of this subreddit if you have any questions or concerns.

Entropy-7 • 187 points • 16 May, 2018 10:54 PM

I have a motto : "Always have two jobs; one to pay the bills and one to get rich off of."

The plain fact is that most guys can't start their own business and be their own man, but you can have something on the side that can pan out.

A buddy of mine is a soccer coach at a public high school. He imports high-end shoes and sports accessories and sells them on the internet. His business now nets him more than his teacher's salary.

I have to get back in the game. I used to be a lawyer but it was so soul destroying that I went into teaching. However, I used to be a game designer and I have one title that brings me a trickle of royalties. I don't fancy myself as a Steve Jackson but if I can get another dozen titles out there, then I will have enough passive income to live off of.

[deleted] • 20 points • 17 May, 2018 08:37 AM

Every bloke should have a side hustle, especially if your main job sucks

nadolny7 • 14 points • 17 May, 2018 01:02 AM

Why soul destroying? Care to talk about your experience in the field?

Entropy-7 • 45 points • 17 May, 2018 05:45 AM

Specifically a divorce attorney.

ddelicia • 12 points • 18 May, 2018 01:28 PM

Family law lawyer reporting in. Can confirm that and inheritance law. Seeing families expose, dirty and shame themselves over a little bit of money is disgusting.

surfingjesus • 2 points • 21 May, 2018 06:07 PM

I have no soul. I'd love that job.

the99percent1 • 20 points • 17 May, 2018 10:04 AM

The best lawyers are good at being hostile and non-cooperative.

It can get pretty ugly and stressful

Entropy-7 • 4 points • 20 May, 2018 06:24 PM

In one respect, I guess I was a shitty lawyer. In another way, I saved my clients thousands of dollars because I talked things out rather than marching their ass into world war whatever.

I recall meeting a top divorce attorney for negotiations. My boss asked me what she looked like. I told him she was built like cheap barrel of rum.

I asked around and there was a consensus: she is a complete cunt and her clients love her. She represented bitter ex wives who wanted to create as much confusion as possible and inflict as much pain as they could on the man they swore to love.

hammerhearth • 21 points • 17 May, 2018 03:33 AM

oh shit are you the guy who made bad rats

Entropy-7 • 4 points • 17 May, 2018 05:39 AM

Don't know that one.

xMellow • 11 points • 17 May, 2018 04:39 AM

I bought Bad Rats on steam because someone in my cs:go game claimed to have made the game and somehow they convinced me to buy it for \$2. The thing is, I haven't even downloaded it.

hammerhearth • 7 points • 17 May, 2018 03:33 PM

bad rats was made by everyone

Expectations1 • 3 points • 18 May, 2018 08:21 PM

Most jobs exist because a business owner cant be bothered to do them, know this, and you can start finding your passion.

Entropy-7 • 2 points • 23 May, 2018 09:44 AM

Or at least, because it doesn't make economic sense or the business has expanded to the point where the owner doesn't have the time to do everything.

OTOH, a lot of jobs exist because they require a special skill set. I'm not graphic artist; I can't draw for shit. I hired artists to do all the drawings and illustrations.

Idunnowhy2 • 70 points • 16 May, 2018 09:13 PM

Confidence and how you view yourself is huge. It's frame control. You frame how you see yourself, to how the world sees you, and they go along with it.

uwey • 35 points • 16 May, 2018 09:29 PM

Confidence and self-esteem is actually effect by childhood experience.

From birth to age 6, that experience in home and how much attention and love you receive can actually determine your social class. If you have traditional family value and caring, wealthy, well educated family, and then you will have much better self esteem.

Idunnowhy2 • 43 points • 16 May, 2018 09:32 PM

As a child, your parents are instilling their idea of who you are and what you deserve. Their frame on you becomes your frame of yourself.

But you always have the choice to take control of the frame.

TrillegitimateSon • 27 points • 17 May, 2018 03:45 AM

the thought of children terrify me purely because my parents didn't know how to parent and I don't

want continue the cycle. It really fucks with your head and I've had to consciously work on the consequences of their lack of preparation.

citizensounds • 21 points • 17 May, 2018 08:37 AM

If you think this then you'd likely make a good parent.

abyoosthroughaweigh • 9 points • 17 May, 2018 04:18 AM

I thought I was the only one

Ferocious245 • 6 points • 17 May, 2018 12:26 PM

Reaffirming statements, books, mma and clean diet. Solves everything.

TrillegitimateSon • 3 points • 17 May, 2018 01:12 PM

easy for us to say but as a single mother at seventeen... things like clean diet becomes "go microwave the frozen food or make ramen" real quick.

uwey • 13 points • 16 May, 2018 10:03 PM

Yes and yes.

But it is really mind boggling to see how social caste was formed during very early stage of life, and how hard to reprogram and reworked the mind that believes his/her own place in society.

President's kid and poor African kid play together when they are kids, but once grown up they act accordingly because social status.

[deleted] • 0 points • 17 May, 2018 07:57 AM

what president are we talking about here

ajk5268 • 2 points • 17 May, 2018 07:58 PM

President Theodore Roosevelt. His son had a black friend Roswell Pinckney

magnificentshambles • 78 points • 17 May, 2018 05:08 AM

You had me until "Keep in mind I have never worked before."

I admire the intent and I'm glad you're watching the best lawyer drama in history, but regardless of the advice, I just can't take it seriously just like I can't take love advice from a guy who's never been laid.

Thizzlebot • 6 points • 22 May, 2018 05:23 PM

My thoughts exactly. Also it doesn't say what the "job" was. He could be this d-bag acting like this big shot "selecting" jobs when he's applying to be a custodian of the janitorial arts.

Lendoran[S] • 3 points • 20 May, 2018 12:34 AM

The better call Saul line makes no sense due to the fact that I summarised this study into a post. Initially when I was writing it, I had images ready to portray the difference in body language, posture and behaviour etc. Whilst writing the post I decided to cut all of that out and just focus on the important information.

The never working before part merely refers to never working for someone else. I sat from 12pm to 4am every day programming for \$16. I didn't know at that point that I would get any higher of an income. That is what is important.

magnificentshambles • 1 point • 20 May, 2018 12:36 AM

How was that "\$16" amount quantified, exactly?

green_tea_bag • 8 points • 17 May, 2018 10:52 PM

He has run his business since he was seventeen. I don't know how long that has been, but that was work. I think he means: hasn't had traditional employment. He made some good points further down.

subthrowaway321 • 193 points • 16 May, 2018 09:29 PM

Meh, I'm an employee who makes about a quarter million a year in an area where that is quite a bit.

The key, is to simply make sure you are paid what you are worth. Most hourly, and even salary positions won't allow you to do this. Most of the workers, all doing different amounts and quality of work, will be paid fairly close to the same.

This is why I am so adamant about learning the art of sales. I am a dirty, slimy, mother fucking car salesman, and love every minute of it. In less than three years, I have become one of the highest grossing sales reps for the largest auto group in the state I reside. Why do I love sales so much? Because it is one of the only careers you can walk into without a degree, and make well over six figures. In sales, you will be paid EXACTLY what you are worth, and there is no limit other than your own damn self.

Now, you aren't just going to fall into making that much selling cars without a great deal of effort, time, and fuck ups along the way. If you practice, and work your ass off. You can easily become a top sales rep and get paid very well. I won't take a management position because I get paid more than my boss. The first year, I worked six twelve hour days a week. Sometimes if I was doing very well, I would take an extra day.

I don't think there is anything wrong with being an employee. The problem is when you are an employee that isn't being paid what they are worth, and are basically being taken advantage of.

joyntforlife • 88 points • 16 May, 2018 09:49 PM

U should make a post detailing what techniques you used to become such a proficient salesman

subthrowaway321 • 94 points • 16 May, 2018 10:26 PM

There isn't a magic bullet for sales. It really is, hard work, be at the store to sell stuff. That's about it. If you aren't at the store, you can't sell anything. So, you have to be willing to put in the hours. I do about 5, 10-12 hour shifts now.

I see so many people fail at this simply because they can't motivate themselves when there isn't a boss telling them what to do. They sit on their phones all day, complaining no one is coming to the store. All the while, I'm writing emails, making phone calls, training, learning inventory, etc. In sales, it is up to the individual to be successful or not.

Another thing I'll see people do that holds them back from doing even better and being one of the best. They will close a big fat commission deal on Monday. Then, for the rest of the week, don't do much because in their mind, they already closed a big deal for a couple thousand and don't "need" more money.

I'm the type, where if I close that deal on a Monday. I'm going to be back out looking for another big deal like that ten minutes after they drive off. I don't close a big deal, and then relax. I keep pushing, and pushing.

menial_optimist • 32 points • 17 May, 2018 01:40 AM

I'm your least preferred customer.

joyntforlife • 9 points • 16 May, 2018 10:29 PM

Thanks man that was an interesting read, if its not too personal what kind of a dealership do u work at?

subthrowaway321 • 15 points • 16 May, 2018 10:33 PM

General motors, and we have a Hyundai dealership too. Chevrolet, GMC, Cadillac, Buick, and Hyundai.

Camp_KillYourself • 5 points • 17 May, 2018 04:14 AM

Have you taken Jordan Belfort's Straight Line Persuasion system, if so, what are your thoughts?

Thotwrecker • 4 points • 18 May, 2018 05:55 AM

I have watched it all. It is great, but the material is not what is great. The way Jordan sells the course and the material is great.

It is similar to the "lambo in my garage" guy on youtube. Tai or whatever. His original video is a masterpiece of marketing. You can learn more about viral marketing and ad psychology from dissecting that video than by actually taking his course.

SLS is really good and I recommend it. Mind you I don't think a lot of it is stuff you want to directly apply to red pill / pick up / women, but I think it's super useful, especially for guys who struggle to take charge and take the lead in conversations.

Camp_KillYourself • 2 points • 18 May, 2018 03:37 PM

It is great, but the material is not what is great. The way Jordan sells the course and the material is great.

SLS is really good and I recommend it.

Thanks for the reply. So to clarify, you think it's useful just for entertainment / body language viewing purposes but that the actual content is not useful or has little practical application for sales?

subthrowaway321 • 1 point • 17 May, 2018 05:35 PM

Nope. More of a Grant Cardone kind of guy myself. You have a link?

Camp_KillYourself • 2 points • 17 May, 2018 06:15 PM

So you probably know, this was feature in the movie Wolf of Wall street - Here's a 10 min intro

https://youtu.be/8_uTOscFKM?t=57s

And here's the first module if you have time.

<https://www.youtube.com/watch?v=vjkKxACUnGg>

If you could give your thoughts on whether this seems like a good route to start, that'd be really helpful. I have been mostly a developer and while it pays well, I have never had much experience in sales.

Stevegracy • 1 points • 17 May, 2018 09:59 AM [recovered]

The only problem with that is you have to continue to be there or the money stops. With those large

paydays you have an opportunity to put that money to work making money for you. Enough passive income streams and you are no longer required to "mind the store" for the money to continue.

subthrowaway321 • 2 points • 17 May, 2018 05:16 PM

You really think that when you get well over six figures in income. That the only income you'll have coming in is from your paycheck? Once you start making that much, you can start investing much more, buy and rent out property, I even buy and flip the occasional car. Which, without having the income I do, wouldn't really be possible.

I could quit tomorrow and live off my investments as long as I live modestly.

Stevegracy • 1 points • 17 May, 2018 05:19 PM **[recovered]**

What the fuck did I just say?

subthrowaway321 • 1 point • 17 May, 2018 08:27 PM

Might want to take care of that big ol chip on your shoulder.

Stevegracy • 1 points • 17 May, 2018 09:06 PM **[recovered]**

I have no more fucks to give today so you're out of luck

subthrowaway321 • 3 points • 17 May, 2018 09:52 PM

Kind of seems like you do give fucks, several in fact.

[deleted] • 1 point • 17 May, 2018 04:30 PM

Someones been reading the millionaire fastlane ;)

dongpal • 1 point • 21 May, 2018 11:18 AM

just be high energy. rest will come.

Frenetic_Zetetic • 6 points • 17 May, 2018 08:09 AM

Sales is the only career you'll ever need. Can confirm. Amazes me this isn't more of a focal point on TRP.

the99percent1 • 10 points • 17 May, 2018 10:23 AM

I could do one if you like.

Im a pretty good sales engineer.

There is no better combination in a job than being both a technically skilled person AND a capable sales person.

It is rare to possess both. Im pretty much a one person business entity at this point. Turning hundreds of millions for my company.

Zebleblic • -1 points • 17 May, 2018 01:35 PM

I had wanted to get into sales, but now I would just feel like a greasy fuck head taking advantage of people. I don't know how a guy could live a life like that.

MacDrezzy • 1 points • 17 May, 2018 02:29 PM **[recovered]**

If you believe in the product and understand it will make the customers life better with it the it's easy. The trick is finding a product or service you can get behind.

Zebleblic • 0 points • 17 May, 2018 02:46 PM

But what company isn't trying to bleed you for as much money as physically possible?

the99percent1 • 3 points • 17 May, 2018 03:10 PM

Look at it this way.. people or entities pay for perceived value.

If you offer something truly special and of high value to a company, why wouldnt they pay premium dollar for it?

Likewise, if your product cost a million dollars, but in return generates 10 million dollars or saves more money than it costs. Again, why wouldn't someone pay you top dollars for it.

subthrowaway321 • 1 point • 17 May, 2018 05:20 PM

There is a lot of risk involved in trying sales as a career. Hell, I fell flat on my face at the first two dealerships I worked at. I almost gave up after that, but I'm glad that I didn't. Simply not giving up and putting everything you have into it, especially in the face of failure, is what sets a "salesman" apart from the people who just work there and sell the occasional vehicle. I failed for over two years at car sales until I figured it out and became successful.

[deleted] • 5 points • 17 May, 2018 08:00 AM

please teach me your ways of becoming a dirty, slimy, mother fucking car salesman.

subthrowaway321 • 6 points • 17 May, 2018 05:34 PM

There's nothing to teach. Well, there are the steps to the sale which you should know. Other than that, it is mostly your attitude and work ethic that dictate the level of success you will or won't have.

People like to act like there is some magic process or set of words in just the right order that makes some people successful in sales. This is simply not true. People like to think there is a trick to it, or that some people just have "it." They do this because of their own failures in the industry and don't want to take responsibility for their inability to close deals. If they can chalk it up to some magical force in the ether, they don't have to examine their behaviors or take personal responsibility for not being successful. They'll tell themselves, some people have it, and some don't. I am one who doesnt have it. Once you say that to yourself or start thinking like that, you're done. If you believe that it is out of your control, you can't take actions to correct what you are doing wrong. That's why it is so important to understand their isn't a trick to sales. There is hard work, long hours, and learning to fail everyday. I fail closing deals all the time. I only close about 25% of the people I get to my desk. So, to get one deal, I need to talk to about 8-10 people. Of those ten, six or so will test drive. Of those six, 3-4 will want to sit down and see numbers. Of those 3-4 people, one will probably buy. So, if I want to sell ten cars, I need to talk to about 100 people, and so on.

[deleted] • 2 points • 17 May, 2018 10:16 PM

thanks man, pretty interesting. Good luck with everything

Confidential_Report • 3 points • 18 May, 2018 02:47 PM

Read the book "The Closers" by Ben Gay. It really opened my eyes about how to become a master closer salesman. It's the only book you need. Read it 5 times, internalize it. It will blow your mind and make you infinitely successful. This book is recommended by a million dollar copywriter Gary Halbert. While

you're at it, read his newsletters at thegaryhalbertletter.com. This guy is the best copywriter that ever lived. He made more millionaires than anyone else.

[deleted] • 1 point • 19 May, 2018 01:32 AM

Are you in sales?

Can't argue with Gary Halbert recommendation, I'm trying to be a professional copywriter.

[deleted] • 1 point • 18 May, 2018 10:42 PM

This reminds me of the Curb Your Enthusiasm skit

[deleted] • 1 point • 17 May, 2018 11:33 AM

I fancy myself a good bullshit artist teach us sensei!!

subthrowaway321 • 1 point • 17 May, 2018 04:57 PM

Gotta learn to teach yourself. Once you figure that out, you're unstoppable.

Entropy-7 • -19 points • 16 May, 2018 11:11 PM

Great post. The only problem is that very few people make good salesmen. I have a business degree, I have a top 1% IQ, I am an award winning public speaker. . .and I absolutely suck at sales.

Ok, not completely. I worked in a call centre foisting caller ID boxes on people (this was a few years ago).

My numbers were above average but the top guys had a *je ne sais quoi* that I could not replicate or emulate.

My thing is product design: creating something that "sells itself". When I went all entrepreneurial, that was my role. Partner 2 was a risk adverse accountant and partner 3 was the consummate salesman. We worked well as a team.

The fallout of that venture and our life paths is interesting in itself.

subthrowaway321 • 14 points • 16 May, 2018 11:57 PM

Interesting. I have a degree in biology, probably top 15% IQ, hate public speaking.

Believing in the product you sell is very, very important. If you aren't sold on it, you won't sell many people. You won't have enthusiasm like someone who thinks their product is the greatest thing ever. I'm lucky in that regard, as I think GM is making some good vehicles for the price right now. So, when I'm doing a pitch for someone, my enthusiasm is going to come through and hopefully rub off on them.

I shouldn't say there aren't any tricks. There are, it's just that anyone can learn them and they aren't some huge secret. One thing I had to work on, was making sure the questions I ask weren't yes or no type. If I see someone walking the lot. I'll approach them and ask, how can I help you? Not, do you need help? People are conditioned to respond in certain ways. They will without fail, tell you they are just looking if you ask them the wrong way. Then, you have an uphill battle already starting from the meet and greet and you haven't even talked numbers yet. Most people will stop after getting the, I'm just looking, response. They don't know where to go after that response. I say, awesome! What are we looking for? A car, truck, SUV, or van? Body language and confidence are big too. If you are hunched over and can't look the client in the eye, they will think you're hiding something, and be uncomfortable. If you can't take no for an answer and it ruins your entire day, you're fucked too. I assume four people will say no before one says yes. If I can get you to test drive the vehicle, and then get you to my desk, even if you didn't think you wanted a new car. I have about a 25%+ chance of getting you to sign anyways. I can't count the times someone walks out of finance and says, we weren't even expecting to buy a car today! I just laugh a

little to myself.

Entropy-7 • 5 points • 17 May, 2018 12:09 AM

I believe in the products I design myself. Other products, not so much.

From training and personal experience, you are absolutely correct: never ask a yes/no question. Make it open-ended and engage them.

Arabian_Wolf • 3 points • 17 May, 2018 01:31 AM

I'm going into pharma sales as a medical rep. and my customers are physicians.

Any advices on it?

gurgaboiz • 4 points • 17 May, 2018 05:29 AM

Mind if I PM you about how to get into pharma sales?

subthrowaway321 • 2 points • 17 May, 2018 06:01 PM

Probably going to be a lot of big egos. Learn how to work with that kind of person. You basically massage the all hell out of their ego, make them feel like the big boss man. And it will be a piece of cake. Learn how to let them be in control, and make sure you are steering them, so to speak, in the direction you want.

scissor_me_timbers00 • 5 points • 17 May, 2018 12:22 AM

I don't know why the downvotes, this is very accurate. I've been in sales before and the high performers definitely had an innate knack that was almost impossible to emulate.

halfback910 • 3 points • 17 May, 2018 01:20 AM

I agree with you. I sit on the other side of the table. I deal with salesmen quite a lot. Contracts negotiation is now about 60% of my job. I'm a very good negotiator, but I doubt I'd apply those skills particularly well in the reverse.

I'm good at negotiating because we already need the product/service. The rest is a matter of research, getting as many options as possible, and sniffing out any inconsistencies or bullshit. Convincing someone to buy something they don't already think they need seems like it would be a *fucking nightmare* to me.

FreyWill • 1 point • 17 May, 2018 08:30 AM

What were you trying to sell? Sounds like you regret it?

Entropy-7 • 2 points • 17 May, 2018 12:44 PM

In the past, I was working for Bell Canada doing "service calls" but the real thing was to place call display boxes. I guess I date myself, but at the time call display was a novelty.

As an entrepreneur, I designed a board game and two friends and I produced it. We sold it on 4 continents and maybe to the tune of a million over a few years.

I certainly don't regret that. It was a few of the most awesome years of my life. I want to get back into the game. . . of games because it is a shit load of fun if you can make some money at it.

whoismikejoneswho • 89 points • 16 May, 2018 11:57 PM

Eh. I hear what OP is saying but I am not sure its always so binary simply because you are working for someone.

Truth is, unless you're filthy rich by birth, everyone has a boss. Whether its a client, a manager, shareholders - you will always be beholden to working to meet their standards and trying to please them. Sure, you can go be the 'boss' and own a business with employees and feel like a "real man" but you still bow down to customers and banks to finance your shit and work 80 hours a week. Or, if you're skilled, you can skip all that mess and earn quadruple being a wimpy employee for Microsoft or Goldman Sachs. At the end of the day its all about who pays you more money, more reliably. You will concede your pride and a bit of your caveman self to get it either way.

halfback910 • 27 points • 17 May, 2018 01:30 AM

Some guy and I arrived at the same conclusion in another thread here a couple days ago. I think you're right.

enteralterego • 16 points • 17 May, 2018 06:25 AM

I am one of those wimpy employees, and have several other income streams (musician, freelancing etc) and I can confirm that. There's always a boss. Unless you have/make so much money that you can live off interest comfortably.

As long as you don't look for the life satisfaction at work, then in my book you're fine.

Work is just work. It will pay the bills, let you have good healthcare, let you have some vacation time/travel, let you build a retirement/investment fund.

As long as you are above misery, you're pretty much good to spend your time with what you love and who you love. Not everyone needs an empire, a lambo and hot romanian women hanging around. Sure it would be nice, but it will wear off in time like everything else.

Stevegracy • 1 points • 17 May, 2018 09:43 AM **[recovered]**

Most people in the US are 30-60 days from homelessness at any given moment. If they lose the job and can't find another right away, they're screwed. That's not freedom. Employment for the majority is only a way to keep the never ending cycle of bills going. Entrepreneurship is the path to actual freedom. Stop looking for employers and start looking for clients

askmrcia • 8 points • 17 May, 2018 03:00 PM

Most people in the US are 30-60 days from homelessness at any given moment

C'mon man, you know a big reason for that is because people are so damn shitty when it comes to finances. You don't have to live like a monk, but people are just bad when it comes to finances.

I was a personal banker and I've seen people that had really good salaries kill their paychecks on dumb shit. Biggest one is close to \$300 a week at bars, clubs, eating out, brunches, hair appointments, ect.... every week.

That shit can be cut down easily. There is no reason to be spending close to \$300 (and I'm being very generous here) on every Friday and Saturday.

Don't even get me started on new cars, car insurance and expensive vacations every three months.

the99percent1 • 4 points • 17 May, 2018 10:12 AM

So you are telling me that those selling second hand shirts in a flea market are doing better financially than a high flying corporate lawyer?

Get the fuck outta here with your entrepreneurship BS..

It isnt better. Get a high paying job. Save 70% of that. Invest all of it and make those investments

bring in enough passive income to support your lifestyle until you fork out zero dollars.

Then retire and do whatever you want.

That is the true path to financial freedom. Not slogging off entrepreneurship as the only alternative.

There are far better routes to accomplish the same outcome.

I_STOMP_YOU • 4 points • 17 May, 2018 03:13 PM

You could die well before you hit some arbitrary financial freedom number or be hit with x number setbacks. If you love the grind of being the lawyer then do it, if you love the grind of hustling t shirts then do that. Life is way too short to be doing something you hate everyday thinking you may be happy in your 50s and 60s

sky_fallen • 3 points • 17 May, 2018 08:05 PM

I tend to agree that people spend way too much on stuff that they don't need, for instance, all my diet gym and supplements amount to about 200/mo which I think is the priority 1, and even though I have almost nothing for anything else (saving super hard on my 18000/yr job). But I get insane health benefits by doing that compared to spending 5 bucks a day on useless junk food.

I have never been impressed by anyone I met who said 'I can't afford this blah blah' unless they have children. It's always xbox this or clubbing that. The entitlement.

[deleted] • 5 points • 17 May, 2018 06:24 PM

Most "high flying corporate lawyers" are not employees; they are entrepreneurs. They don't work for the firm; they own the firm.

Stevegracy • 1 points • 17 May, 2018 03:39 PM [recovered]

Save 70%??? Are you telling me that you put aside 70% of your earnings after taxes? Do you honestly believe that most people are able to put aside 70%? Is this reality for you??

BloodPillage • 1 point • 17 May, 2018 09:46 PM

Having a high paying job doesn't apply to most people. Pay attention.

Stevegracy • 1 points • 17 May, 2018 09:52 PM [recovered]

Oh the "just get a high paying job" part. I can't believe all these stupid people out there haven't thought to just go get a high paying job. Apparently they just didn't realize how easy it was to just go out there and just get one. Dumb motherfuckers. Wasting their time struggling.

green_tea_bag • 2 points • 17 May, 2018 10:57 PM

Apply for one everyday. Uh, ..select one every day. See what happens.

enteralterego • 1 point • 17 May, 2018 11:04 AM

Well, I'm not 60 days from homelessness. I have a emergency fund that will allow me to live without working for about 2 years if I stretch it.

Sure if you lose a job it sucks, but with my track record, the only thing I'm worried is sickness that will prevent me from working - not unemployment. I have several marketable skills.

Its not like I dont get the idea, it is great for sure. Its only that I'm pretty good at the corporate game.

FreyWill • 2 points • 17 May, 2018 08:35 AM*

Man that is so defeatist. In my country, there is free healthcare so you don't have to worry about getting that from a job. There's also lots of opportunity and growth. There's so much that if you aren't actively going for it then you're being left behind. You can't just be idling: if you aren't going for it, someone else is.

the99percent1 • 9 points • 17 May, 2018 10:13 AM

Who pays for free healthcare? Somebody always pays.

Fryguy48 • 6 points • 17 May, 2018 11:50 AM

Canadian here, he is right.

Pestilence1911 • 5 points • 20 May, 2018 08:55 AM

8hr wait times for two tylenol.

Healthcare in NS/NB/PEI is a joke.

FreyWill • 2 points • 17 May, 2018 09:06 PM

Right, but considerably less per person, especially on a smaller income

enteralterego • 2 points • 17 May, 2018 11:00 AM

This depends on your definition on defeat. Money is a means to an end. In my country there is free healthcare but its not comparable with paid healthcare. Let me put it like this - people from European countries (and rich Arab-Gulf countries) travel to where I live to get operations done sooner and cheaper and in most cases better.

I like working in a structured environment where most things are within rules and policies. I do what is asked, which is not that difficult for me personally, I take my pay, and go enjoy life.

Mind you I'm a senior individual contributor with a lot of flexibility on how (and even when) I do my work - (not a people manager) and make quite a nice salary so I feel I have a good deal as is.

If your work is not hell, working in a good company has many perks.

Would I not want a passive income that will basically be a money tree? Sure who wouldnt.. But I'd rather spend my time the enjoying time with my son, who is growing up and will leave the nest in a few years. These times don't come back. You cant really buy memories where you're teaching your kid how to play an ACDC song on his first guitar.

By my own terms, I'm pretty much a winner.

conflagratorX • 4 points • 17 May, 2018 08:57 AM*

I am one of those wimpy employees, and have several other income streams (musician, freelancing etc) and I can confirm that. There's always a boss. Unless you have/make so much money that you can live off interest comfortably.

I am software engineer with 10 years of experience. Currently in my job I am looking only for two things:

1. Good money
2. Enough time to develop my skills

First point is obvious, second needs some clarification. In all my jobs there was always some slack time - most people spend it watching cats on internet or other useless activities. I am using this time to develop skills not necessary associated with current job - e.g. learning functional language or doing coursera courses (some of them are really good even for advanced programmers). So I am always looking for job where slack time is maximized. Because of this I learned a lot and tasks that requires more time by other people I can do really fast. Which also maximizes my slack time.

cubicpolynomial3 • 1 point • 17 May, 2018 11:03 AM

What are some good Coursera courses you would recommend even for advanced programmers?

conflagratorX • 4 points • 17 May, 2018 07:00 PM*

There are 3 good courses on Discrete Optimization. Especially this one:

<https://www.coursera.org/learn/discrete-optimization> . One the hardest and most satisfying course I have ever done.

Also depends what your interests are. There are good courses on cryptography, algorithms, electronics (analog and digital), Machine Learning, Graphics. Target courses from top universities like Stanford, Yale, MIT, etc.

OhhDatDogOMine • 4 points • 17 May, 2018 09:31 AM

Truth is, unless you're filthy rich by birth, everyone has a boss. Whether its a client, a manager, shareholders - you will always be beholden to working to meet their standards and trying to please them. Sure, you can go be the 'boss' and own a business with employees and feel like a "real man" but you still bow down to customers and banks to finance your shit and work 80 hours a week.

This is part of what appealed to me about a professional poker player. Was a fun two years but that shit consumes you.

I don't agree with your point. If you own a restaurant, how much will you bow down to customers? Will you be any customer's bitch the same way you would be to your boss?

You can't compare owning your own business to working as an employee at a corporation where your boss can dictate how many hours you need to work, whether you get promoted or not, and can fire you.

enteralterego • 6 points • 17 May, 2018 11:08 AM

more than you think. 3 recent terrible yelp reviews will screw up your business for a while.

sharp7 • 12 points • 17 May, 2018 04:17 AM

Well I think the important part is the attitude. You can be an employee without the submissive "my superiors are better than me I need their orders" nonsense.

majaka1234 • 8 points • 17 May, 2018 07:31 AM

Yeah, I worked twice as hard for a year with two business partners in an industry that I previously made \$150k a year in and ended up selling the shares in the company for \$15k.

A previous company I founded made me \$40k a month.

A new project I'm on nets me \$20k up front and a \$3-5k monthly residual plus a \$2k bonus for every extra franchise opened and an additional \$2.2k residual for each franchise with 6 franchises due to be opened in the next 8 months (I'm developing some key tech systems for them, not investing).

Another project will net me \$4k a month and is 100% automated but took 6 months to build full time.

There are no rules when it comes to business and boy sometimes taking that guaranteed 150k for clocking in the 9-5 looks great.

Then again stacking multiple low investment businesses with a couple of residual passive income streams is what my current goal is.

Point is - every business is different and some of them can be automated, others will make you a shit load of cash but suck up all your time, others have a potential to make a shit load of cash but require you to work three times as hard... And even then it may end up being for nothing.

Stevegracy • 1 points • 17 May, 2018 09:53 AM **[recovered]**

Bingo. Passive income should be at least a part of everyone's goal.

midgetpoooo • 0 points • 17 May, 2018 07:21 PM

Don't know how to do that without expendable money first from a job that requires experience that you have little to none of since they look for candidates with experience, and so on.

[deleted] • 2 points • 17 May, 2018 09:35 AM

Wow man, I am really interested in hearing more of your story

majaka1234 • 4 points • 17 May, 2018 11:25 AM

Thanks dude.

It's really not as inspiring as it sounds.

More like a crazy yo yo back and forth. Most of my money got rolled into a new project of one or the other and there were times where I learnt the hard way to not rely on a single source of income when that beautiful \$40k a month company burnt and crashed miserably over a three month period when the US dollar shot up against my local currency.

Biggest lessons:

1. diversify your businesses
2. Digital businesses where you don't hold stock are way better in terms of scale and overhead.
3. Multiple passive streams > one big stream when the shit hits the fan

I don't have a lot of money in the bank - in fact I'm probably three clients not paying on time from having to ask my parents to let me crash on their sofa or passing my resume around for at least the next six months until these new contracts mature because when you're freelancing and building a business basically every dollar gets rolled back into expanding your business.

On the plus side one of the guys I used to work for started his company three years ago and took it for \$300k revenue in his first year by cold call hustling himself to 5 employees and 1 million revenue in year 2 to 50 employees and 13 million projected revenue by the end of this year by doing exactly this.

With that all being said - I have no kids, no long term relationships and no major responsibilities and have an unhealthy obsession with long term gratification so I don't really care about possessions or short term so I'm fine as long as I've got my bills covered.

If you're not optimising your living expenses or you have kids to support or otherwise then go for stability before you even think of doing something nuts like what I've done because it's ridiculously

high risk.

midgetpooooo • 0 points • 17 May, 2018 07:23 PM

I don't know how to do all that on my own.

majaka1234 • 1 point • 18 May, 2018 12:18 AM

Go and find a job where you can learn how to do that.

Most of it is shockingly self evident - I have no business degrees.

midgetpooooo • 0 points • 19 May, 2018 01:49 AM

Requires finding a job first.

the99percent1 • 3 points • 17 May, 2018 10:06 AM

Somebody is your boss.

Until you have "fuck you" money.

You dont have to be super rich to get there. But you do need to practice financial restraint, get a high paying job, invest long term and be a stingy motherfucker.

_isthisthingon • 21 points • 16 May, 2018 09:00 PM

I find the concept of Body Language and how it impacts your every day life and interactions fascinating. This was a good read, would be interested in reading your study.

Examples that come from real world interactions add a lot to it.

Guardian_of_Justice • 16 points • 17 May, 2018 04:53 AM

Nice therycrafting there. It seems like an attractive idea to powertalk yourself during interviews but its easy to do when you have an income already. If a company hires you for your superficial or actual confidence and not what you can ACTUALLY do, they are hiring an actor who is good at communicating, nothing more.

FreyWill • 5 points • 17 May, 2018 08:53 AM

But then you get to add that job to you resume

forgetful_storytellr • 15 points • 17 May, 2018 03:45 AM

Being an employee is fine, just be an employee on your terms. Abundance mentality applies to more than just women.

Lefeudufou • 15 points • 17 May, 2018 03:51 AM

One question: why are you finishing your degree, if you've never worked?

abyoosthroughaweigh • 1 points • 17 May, 2018 04:21 AM **[recovered]**

Social value from college. Signaling that you aren't full of shit, socially retarded, or friendless because you have an alma mater.

[deleted] • 4 points • 17 May, 2018 07:58 AM

Not true, he likes to learn so going to college provides you with knowledge

Camp_KillYourself • 13 points • 17 May, 2018 04:20 AM*

When you get into the interview, you don't need to prove yourself. Assume you already have the job and be confident in that stride.

I have taken that approach and have not wound up with the job because people just thought I was arrogant and got the "not a team player line."

[deleted] • 12 points • 17 May, 2018 05:28 AM

For entry level no do not do this but for the director and above positions you better have confidence in spades

Camp_KillYourself • 4 points • 17 May, 2018 01:34 PM

Yeah, especially if the person interviewing you has less skills than you and is insecure about his/her position.

Frenetic_Zetetic • 13 points • 17 May, 2018 08:11 AM

Started a business three years ago now, haven't looked back. Sales changed my life.

I was just reading over on the "Lost Generation" reddit, and man is it a cesspool of losers complaining about basically employee life. Everything's the rich people's fault. The economy's fault. What a sad sack of losers.

You make your own paycheck. People have tons of excuses. There's money, then there's excuses. Pick one. People who come up with excuses are simply leaving cash on the table for people who have stronger will in the moment.

wedsngr • 2 points • 17 May, 2018 02:09 PM

Any book recommendations?

Frenetic_Zetetic • 8 points • 17 May, 2018 04:39 PM

Secrets of Power Negotiating for Salespeople by Roger Dawson

The E-Myth Revisited by Michael E. Gerber

Lambda17 • 8 points • 17 May, 2018 08:59 AM

This is a good start, but you're still in a sellers frame, get into a buyer's frame. Add these questions

1. What does a typical day for you at your company look like
2. What would my typical day look like
3. What are the challenges you're currently facing

All in all, you need to interview them.

However, you need to show a little competence beforehand, let them do their interview thing and flip the script naturally so that they don't even notice and at the end you're interviewing them and they're trying to qualify themselves to you.

Then at the end you can say, obviously, ok so can I think it over and get back to you next week?

You are the selector, not them. This works all companies, Google, Microsoft, IBM, because interviewers don't have good social skills, nor a strong frame or any inner game the vast majority of the time.

However, you do need some competence, professionalism, know how to talk formally and be somewhat serious, though interesting.

If you're a twitchy college grad, they will think you're playing a game and it will make you look weird.

Lendoran[S] • 1 point • 20 May, 2018 12:29 AM

I wish there was a way I could highlight your post, it's absolutely brilliant.

I'm going to write down some of these myself for future reference.

[deleted] • 1 point • 21 May, 2018 02:42 AM

You seem to be the only damned person who knows how business actually works.

[deleted] • 5 points • 17 May, 2018 04:23 AM

this sounds like application of the 48 laws of power.

bongohai • 1 point • 19 May, 2018 04:38 PM

Answering to anyone, like being an employee, lowers T levels.

Thrawy125 • 4 points • 17 May, 2018 08:18 AM

Would the same apply for university applicants?

[deleted] • 1 point • 18 May, 2018 10:51 PM

You usually dont interview for a university...

Thrawy125 • 2 points • 18 May, 2018 11:13 PM

The top universities interview. Also people who are getting in with a conditional.

Lendoran[S] • 1 point • 20 May, 2018 12:31 AM

If you mean applying to a university? Then the same process doesn't count per say.

Jobs NEED people, that's why they're hiring.

Universities WANT your money. If you don't get the position, someone else will get it.

Cincinnati19 • 1 point • 29 July, 2018 01:34 AM

You dont apply to a university, you SELECT a university. P

nastyamerican • 8 points • 17 May, 2018 01:29 AM

Coming from a place of high status when interviewing is referred to as "Strategic Communications." Any career coach worth a damn will teach you this stuff. Nice job though, you seem to have learned this on your own.

dontbethatguynow • 1 points • 17 May, 2018 03:18 PM **[recovered]**

I started a business at a young age I have never worked before.

Doesn't check out.

financial independence is easy at 19. What do you have? A cell phone bill, what are are your health insurance premiums?

You aren't financially independent, you are self employed.

Have you money work for you, no the other way around.

Lendoran[S] • 2 points • 18 May, 2018 04:40 PM

Bought my first car at 17

Paid my car insurance in full. £5000+

Paid my road tax £100+

General work on my car £500+

Driving lessons £1000+

Paying for business investments £1000 - 2000+

Paying workers 200 for singular work. $200 \times 11 = £2200+$

General payment for my basic needs (Phone, travels, food)

Money for spending

Does that help?

dontbethatguynow • 1 points • 18 May, 2018 05:15 PM [recovered]

And you dont have to do ANYTHING to get that money?

Lendoran[S] • 1 point • 20 May, 2018 12:24 AM

At this point, no. When I started, all the programming work was left entirely to me. I now have others who can do that for me.

wolfgang263 • 2 points • 17 May, 2018 09:04 AM

hey, as someone currently looking for jobs i loved this! could i grab that essay love to read more about it! thanks

sgthoppe • 2 points • 17 May, 2018 12:39 PM

What does Better Call Saul have to do with this?

Lendoran[S] • 1 point • 20 May, 2018 12:21 AM

It was the entire reason I started this full study. The show introduced me to the world of lawyers and their body language.

Pingwinho • 5 points • 17 May, 2018 08:50 AM

"Don't be an employee"

Applies for corporate job.

titanicvsiceberg • 4 points • 17 May, 2018 11:48 AM

You sound like a narcissistic low level. Your language is trying to be haughty when in fact you have very little background to be speaking as such. Your post ignores several nuances involved in the working world and is a glorified humble brag. I would never hire you or anyone like you. There is more to the red pill then getting your dick swole and swinging it around, people like you miss that and give the sub a bad name because of it.

showerdudes9 • 1 points • 16 May, 2018 09:00 PM [recovered]

Im not going to be liked for this post due to "broscience" but this is something im strongly certain of.

Pheromones and testosterone levels play an *enormous* role in how youre treated. Clothes pale in comparisson.

Ive done extreme extensive testing with the pheromone part (both natural which i know how to boost incredibly much by now, and exogenous). And the results have been surreal and mindblowing to say the least.

[deleted] • 34 points • 17 May, 2018 01:32 AM

I have a degree in neuroscience and let me tell you: Humans don't produce pheromones. It's a gimmick by the cologne industry. We don't have a vomeronasal organ to sense pheromones- an organ that every other known animal with pheromones has.

mummersfarce_is_done • 2 points • 17 May, 2018 12:14 PM

I call bullshit. I agree with showerdudes9 completely here. You just don't seem to have experienced it.

[deleted] • 5 points • 17 May, 2018 12:33 PM

You don't get to agree moron, it's science.

showerdudes9 • 1 points • 17 May, 2018 08:18 AM **[recovered]**

You know what copulines are and the effect they have on mens testosterone? I use copulines under my nose before i work out because it boosts testosterone by telling me a fertile woman is nearby (women release this during ovulation) Read Astrid Jutttes study on it. Copulins is a pheromone.

[deleted] • 0 points • 17 May, 2018 12:38 PM

Copulins aren't pheromones (they're similar but definitely separate) and all studies show no significant difference in everything except rating one's own attractiveness higher when smelling them. You're experiencing the placebo effect.

showerdudes9 • 1 points • 17 May, 2018 08:09 AM **[recovered]**

I can promise you and bet my absolute life on that you are wrong.

[deleted] • 2 points • 17 May, 2018 12:38 PM*

Lol. I don't bet. Have fun with your placebo kid. That's why it worked. You boosted your own confidence with the placebo effect.

showerdudes9 • 1 points • 17 May, 2018 12:54 PM **[recovered]**

Its your loss, really. Try it some time and you will be amazed. Not neccesarily the exogenous ones if you dont want to support such an industry. But 3 weeks of no ejaculation , good diet, meditation and dont shower after a work out then go around and see what happens.

[deleted] • 2 points • 17 May, 2018 01:14 PM

I meditate, and eat well, and I've done nofap for a month and some before. if I don't shower after the gym I just smell like ass is what, and not to mention I'm not trying to get a staph infection so I'm showering 100% of the time after leaving a gym or hospital.

Idunnohy2 • 1 points • 16 May, 2018 09:08 PM **[recovered]**

How do you boost pheromones, other than raising Testosterone? What exogenous ones have you used?

[deleted] • 31 points • 17 May, 2018 01:33 AM

as someone with a degree in neuroscience, we don't have pheromones. It's a gimmick that is sold to you by the cologne industry and other people who aren't aware that humans don't use pheromones

chrisname • 4 points • 17 May, 2018 03:13 AM*

We don't? We have scent glands in our armpits and crotch, and hair to trap the smell. We have automatic and emotional responses such as sexual arousal to smells, can detect substances like MHC,

and our sweat contains thousands of aromatic organic chemicals whose effect on the body is unstudied (but it's noteworthy that they are only excreted where we have scent glands and hair to trap the odours). At least one study found that women prefer the smell of t-shirts worn by men with more testosterone, and another found that men can tell when women are ovulating or menstruating. Don't these sound like signs that we are using pheromones?

Edit: Wikipedia cites this article as saying that humans do have a vomeronasal organ, but it's underdeveloped although we do use chemical communication. I couldn't access the article though.

[deleted] • 8 points • 17 May, 2018 03:44 AM

keywork scent glands. pheromones act in the vomeronasal organ, not the olfactory epithelium. The smells on those shirts were just smells. Take androstenone for example. a pheromone in pigs that triggers behaviors, is just a scent to us humans, because we lack a vomeronasal organ. the MHC stuff is related to attraction based on immune systems, and how humans are attracted to people with immune systems different from their own. that's not pheromones as far as we know.

from wikipedia on androstenone : "Detectability as a pheromone In humans, androstenone also has been suggested to be a pheromone; however, there is little scientific data to support this claim.[15] The vomeronasal organ is an auxiliary olfactory sense organ responsible for the detection of pheromones as more than just an odor. Most adult humans possess something resembling this organ, but there is no active function. Humans lack the sensory cells that exist in other mammals needed to detect pheromones beyond a smell. Humans also lack the genetic ability to produce these sensory cells actively"

we lost the vomeronasal organ somewhere in our evolutionary pathway. also, androstenone smells like ass.

So pheromones to humans are just smells. we can use cheap old spice deodorant for that if we're trying to attract women.

chrisname • 1 point • 17 May, 2018 04:03 AM

OK, so they're not pheromones because they don't trigger automatic behaviours.

showerdudes9 • 1 points • 16 May, 2018 09:36 PM **[recovered]**

Pretty much all exogenous in the market as i got obsessed with it for awhile. Not to mention the effects they have on women.., but natural pheromones are by far the best when you do it right.

Not ejaculating for 3ish weeks boost them by a crapload. Not showering for a few days/after a work out (my sweat/pheromones after a work out when i dont shower is literally like cocaine to women and they find every excuse to be near me) not 100% sure of the science but its something about freeing up androgen receptors through not ejaculating and also signalling you are a healthy fertile male through the pheros. Diet also play a big role. So does your cortisol levels (meditating will greatly boost pheromone quality/output as well). Theres a lot more and i wrote quite an essay of a post on this but removed it as a lot of ppl begged me to "keep it secret" lol.

aeulis • 6 points • 16 May, 2018 10:37 PM

repost it, i'm interested in reading it.

Moir53 • 10 points • 16 May, 2018 09:40 PM

Yeah, semen conservation is a gold-mine for building strong pheromones. Especially in a society

where porn is so freely available. Hold onto that liquid gold and transmute it into your personality, art, self and you begin to transform on a deeper level.

[deleted] • 15 points • 17 May, 2018 01:33 AM

humans don't use pheromones. It's all in your head.

Moir53 • -1 points • 17 May, 2018 07:53 AM

Well, everything we call reality is in our head so if you wanna call it pheromones, an aura, a vibe, an expression of masculinity.. Whatever. That shit still changes the way you interact and the level of interaction you engage in.

showerdudes9 • 1 points • 17 May, 2018 08:23 AM [recovered]

He is absolutely wrong here and i think for some reason he just likes to convince himself that he is right here because of his degree, regardless if he has never experimented with it himself like me and some others have.

Moir53 • 1 point • 17 May, 2018 09:31 AM

I would say there are differences between the terms I've used, but when you know you know. If you fuck with it and have seen it in action, keep rolling with it. Retaining the energy has enhanced my life in so many aspects.

showerdudes9 • 1 points • 17 May, 2018 09:39 AM [recovered]

I agree. Like if science told me smoking was healthy (which it did at one point) but my personal experience just screamed the opposite - pretty sure ill go with my personal experience.

Moir53 • 1 point • 17 May, 2018 09:43 AM

Exactly, nothing can compare to direct experience. Gnosis as it's called, when one is in a state of knowing as opposed to believing.

mummersfarce_is_done • 1 point • 17 May, 2018 12:18 PM

Fuck it dude, I'm completely with you here. That degree must be bollocks.

halfback910 • 0 points • 17 May, 2018 01:31 AM

I don't know how three weeks is possible. If I go more than like five days it happens in my sleep, which I obviously have no real control over.

Moir53 • 3 points • 17 May, 2018 07:51 AM

It's as simple or as hard as you want to make it. Of course, it takes some flexing of the discipline muscle, but once you get going and see the small, everyday benefits as opposed to the momentary pleasure... You don't want to stop. It's like lifting.

showerdudes9 • 1 points • 17 May, 2018 08:28 AM [recovered]

Yes that happens for most especially if youve ejaculated almost daily for a long time. Eventually it will stop. You can also do kegels and reverse kegels.

sharp7 • 0 points • 17 May, 2018 04:15 AM

It wont happen every 5 days. You will do it in your sleep once after 5 days then the next time will be like 2 weeks then after that a month etc. Unless you keep fapping inbetween.
Also wear less tight underwear.

OhhDatDogOMine • 1 point • 17 May, 2018 10:04 AM

DO NOT REPOST IT, you will just boost your ego.

XiriKaro • 2 points • 16 May, 2018 09:09 PM

Further explanation?

jackIt66 • 0 points • 17 May, 2018 02:23 AM

please elaborate, would love to hear the mindblowing results.

WarViper1337 • -4 points • 16 May, 2018 09:33 PM

I have been tempted to buy some of the tactical pheromone soap just to see if there is any difference in peoples interactions with me. Guess it can't hurt to give it a try.

iSwallowedTRP • 2 points • 17 May, 2018 04:16 AM

I'm interested in the full essay.

Kalidane • 2 points • 17 May, 2018 05:11 AM

Good stuff dude.

First thing you do in a phone call is write their name down.

rahl_r • 1 point • 17 May, 2018 10:27 AM

Some relevant inspiration (popular culture, but I don't see why not):

Revolver (2005): Ray Liotta, the psycho mob boss, describes the ways of an employee.

Gambler (2014): John Goodman and the concept of fuck you money (i.e. a position of strength/indepedence).

If you come in there sucking their feet, it doesn't guarantee you a job, all you would have done is sucked some feet only to be rejected.

Well, if you have a foot fetish, at least you've turned being screwed over into some *quality time*.

[deleted] • 1 point • 17 May, 2018 04:45 PM

fuck you money is a great concept which i believe needs more attention than it gets,
it's fine to work as an employee if you're building fuck you money, this is what it is all about.
no b.s attititude is good, too many people waste their paycheck as soon as they get it.

Lendoran[S] • 1 point • 20 May, 2018 12:28 AM

This is absolutely brilliant! I'm going to save those links so I can use them for future reference.

Thanks a ton man!

EscortSportage • 1 point • 17 May, 2018 10:40 AM

https://www.youtube.com/watch?v=R_dxlajqA4s

christ, that stupid chin strap facial hair, baggy shirt, no tie, no blazer, WTF kid give up now.

OP great post!

ReddPilled • 1 point • 17 May, 2018 12:39 PM

very helpful, even when dealing with people in general.

trp_nofap_rewire2018 • 1 point • 17 May, 2018 01:38 PM

I have one genuine question to people around here that make good posts but don't provide actual information to support their story or whatever: why?

Being abstract about it comes off as something you made up in your mind. Obviously some guys here are autistic and brag about their "awesome pussy slayer life" (it's easy to identify a lie) while they're fapping compulsively and eating Cheetos.

But if you really are crushing it, why don't you provide tangible informations? (this and this happened in XYZ city, my name is X etc).

Just curious.

Lendoran[S] • 1 point • 19 May, 2018 03:13 PM

One of my biggest annoyances is that of people who go into what I call "Auto-rejection" for any sort of information. Believe it or not, after sharing this topic with a number of people, I decided to share it with one of my close friends.

Now I knew that this would be tricky as he often seems to go into auto rejection but I did regardless. As you can imagine, he challenged everything I said, not on the actual content but on whether or not I actually got the job asking for evidence of emails and such.

This is a guy who has known me for years. KNOWS how much I make and all I've done yet he still rejects what I say.

What I would suggest to you is to do what I do. Listen to what a person is saying. So long as they are not asking you for your money or personal information, you have absolutely nothing to lose. There is no need to question the post.

If I read a post on the internet about how to become a millionaire and it's free and doesn't involve me putting myself at risk, what did I lose?

Omnipath • 1 point • 17 May, 2018 02:03 PM

What is your experience with NLP? I remember when it was all the rage, people going to institutes to get degrees and stuff. Now you never really hear about it. I was doing a bit of research recently and found out that NLP never found any scientific proof for any of its claims so it just naturally faded out. What NLP technique do you know of that produces 100% repeatable results?

Lendoran[S] • 1 point • 18 May, 2018 04:41 PM

NLP is dead interesting. I was sharing this study with an older classmate of mine who actually brought up the topic of NLP. He told me some pretty darn interesting things which I'll share in my next post!

RedPlanetMan • 1 point • 17 May, 2018 04:44 PM

An employee needs to be told what to do and sometimes watched in order to carry out the job.

An employer know what has to be done, sets about doing so with skills/ability, and does not need to be supervised to do the job.

It is possible to both be an employee and an employer. All employers are employees. Not all employees are employers.

midgetpoooo • 1 point • 17 May, 2018 07:17 PM

Maybe if you're in the Midwest or something, but applying in cities in the west and east coast is just rejectionville left and right even with my great resume. And I don't want to uproot my life to go to the Midwest for a job.

Alpha_Jedi • 1 point • 18 May, 2018 03:44 AM

Awesome post, thanks for sharing. Cheers.

WoodWizzy87 • 1 point • 19 May, 2018 12:58 AM

My dad's motto, "if you only have one job and you're not the boss, you're one job away from not having a job" always have an ace in hole.

I thank fucking god I had him as a mentor teaching me trades so I can moonlight building decks and fences. Just made 2k labor and 750 in profit this week from a deck job and about to get paid at my full time :). If shit hits the fan, I have a huge leg up being completely autonomous continuing to build for a growing network of referrals

I walk into interviews for a refresher and ask right away how can I help out in a tight bind and how can I add value. Job offers for days. If you can add value and know the details, skys the limit

Lendoran[S] • 1 point • 20 May, 2018 12:25 AM

That is absolutely brilliant. The motto itself is even better, I'm adding it to my notes as I type this.

Such a brilliant way of looking at it, I hope things continue to get better for you man!

-ankylos- • 1 point • 19 May, 2018 10:27 PM

I reckon I could provide value to your business. Plz hire me.

[deleted] • 1 point • 21 May, 2018 02:40 AM

I always thought this was common knowledge.

AnimaCorpusLucra • 1 point • 21 May, 2018 01:54 PM

i'm a firefighter, basically the dream job for displaying honor courage and strength. but the employee mindset that comes with it is just not worth it. Currently stacking money to start my own business

[deleted] • 1 point • 30 May, 2018 08:38 PM

This honestly sounds like a bunch of bullshit especially after having a quick browse of your post history.

Jack9201 • 1 point • 16 May, 2018 11:29 PM

This is valuable information

jshtx2117 • 1 point • 17 May, 2018 01:35 AM

What you are worth is irrelevant.

What is relevant is what you earn.

[deleted] • -2 points • 16 May, 2018 10:47 PM*

I see bosses as Narsasistic dicks who are totally shit at thier Job, just full of shit in general. 25 years, Ive never had one I'd aspire to be.

This is why I have a side hustle, I'm the king..

We have a saying in my industry, the shit always flows to the top.

Dmva100 • 1 points • 16 May, 2018 09:52 PM [recovered]

Thia includes the military, police, and even McChickens. Anything that is SERVICE related makes a you a blue bill beta cuck because you couldn't hack it as a producer, i.e. create your own value.

Inb4 faggot try to moralize being Alpha for being 'over there.' You were an instrument for someone else's benefit.

Entropy-7 • 9 points • 16 May, 2018 11:18 PM

This sounds like revenge fantasy from a nerd who can can't hump, shoot or prevail in HTH.

I was army reserve so my closest buddies had civilian jobs and lives. However, I trained with the airborne and "blue bill (sic) beta cuck" is not something applicable to them.

Dmva100 • 1 points • 16 May, 2018 11:28 PM [recovered]

More like useful idiots. Perhaps I got it wrong.

Entropy-7 • 2 points • 16 May, 2018 11:45 PM

Are you saying that the most elite defenders of your freedom are "useful idiots"?

Dmva100 • 1 points • 16 May, 2018 11:54 PM [recovered]

Do you know how to read? I'll send you an invoice

Entropy-7 • -1 points • 17 May, 2018 12:10 AM

I read what is written. Learn how to write.

[deleted] • 1 point • 18 May, 2018 12:49 AM

He was probably referring to employees, not to military, bro.

Thanks for your service.

[deleted] • -1 points • 17 May, 2018 06:03 AM

Well done. You obviously have a great outlook and a lot of success ahead of you.